

Kris Emerson, RN Profile

- A creative problem solver, win/win negotiator, candid, open communicator, and thoughtful listener who brings solid experience to the general management and leadership of innovative, growing companies
- Particular strengths in areas of:
 - Strategic planning
 - Staff management
 - Instructional design
 - Instruction
- A results-orientated business professional with more than 20 years of successful design, development, and deployment of educational and clinical programs in the U.S. and international market segments

Professional Experience

Sage Health Management Solutions

- Provided product development of a software system for radiologist to utilize for coding and billing purposes

SterilMed, Inc.

- Hired, trained, and managed surgical technicians for hospitals and surgical centers in the northeast region of U.S.
- Educated surgeons, nurses and central processors on the science and safety of reprocessing

Emphasys Medical

- Globally planned, directed, and coordinated education, clinical study center selection, and ongoing technical/education/support to ensure optimal clinical outcomes and therapy adoption

American Medical Systems

- Designed, developed, and delivered educational and sales training programs to the sales force, international distributors, surgeons, nurses, and technicians
- Created global proctorship programs to train physicians and field reps on new surgical products and procedures
- Facilitated faculty roundtable discussions to develop surgical techniques for new and existing surgeons on new products

Other Professional Experience

Medlogic Global Corp

- Developed, prepared, and coordinated clinical trials for regulatory, and marketing purposes globally
- Successfully wrote and obtained an SBIR Grant for a total of \$800K for clinical trials
- Managed national distributors with headquarters in Chicago and Minneapolis, and conducted multiple local and national sales and clinical training seminars

Red Line HealthCare

- Developed and maintained consistent, relevant training programs in a rapidly changing industry for 250 sales reps
- Developed and deployed a consistent training program for all managers, as well as customer service, warehouse, and call-center employees
- Developed several Continuing Education courses for nurses, and obtained approval ANCC

Advanced Medical Solutions

- Identified and analyzed business opportunities for new wound-care product market segments
- Developed marketing strategies

AllCare Home Infusion

- Director of Nursing Operations

Caroline Center

- Assistant Director of Nursing

Caroline Center

- Director of Staff Development

Education

- BA, University of Minnesota
- RN, St. Mary's/College of St. Catherine

Professional Associations

- American Society for Training and Development